#ABC proud to help members GROW THEIR BUSINESS

More than 2,000 individuals participated in ABC's events and programs throughout 2016, giving them the leading edge in advancing their business objectives, creating new business opportunities, and gaining insight into emerging trends.



Nine programs offered by ABC recognize excellence:

- Chapter Safety Awards
- STEP (Safety Training Evaluation Process)
- Excellence in Construction Awards
- Subcontractor of the Year Awards
- ABC.XYZ Rising Star of the Year
- Leadership Development Program
- Accredited Quality Contractors
- Craft Competitions
- National Construction Management Competition



There's something for everyone at ABC, from the newly formed Women in Construction group and the Young Professionals group to management education and webinars, our members contribute their expertise for the betterment of the industry while expanding their professional networks.



There are numerous ways to increase your visibility in the commercial construction industry through ABC, from the 3,000 readers of our quarterly Building Washington magazine and annual membership directory to our events and active committees, members can make valuable business connections.



540 MEMBER COMPANIES STRONG

We're #ABCproud that our members are building the largest construction projects in the DC metro area, estimated at \$11.9 BILLION.

The ABC.XYZ Young Professionals picked 400 pounds of vegetables at Chocolate and Tomatoes Farm for the Manna Food Center.

#ABC proud our members LEND A HELPING HAND



Members of ABC of Metro Washington donated hundreds of toys to the Salvation Army Toy Drive at our annual holiday reception. As a result of your generous contributions, the Salvation Army National Capital Area Command awarded our association the "Top Toy Drive Award."



Top Toy Drive Award

\$26.000

ABC of Metro Washington's Student Chapter Committee awarded \$26,000 in scholarships to 21 deserving students pursuing a career in construction. We are #ABCproud of the outstanding students that will be joining our industry soon from Montgomery College, University of Maryland-College Park, University of Maryland-Eastern Shore and Catholic University of America.



500+ MEMBER COMPANIES STRONG







OUTSTANDING LEADERSHIP





211**EVENTS**





#BC proud of our WORKFORCE DEVELOPMENT



at Dunbar High School

ABC of Metro Washington partners with Dunbar High School in Washington, DC to increase awareness of construction as a career path.



CraftMasters 2016 Graduation

Fifty students representing 11 trades graduated from ABC's CraftMasters Academy.



In partnership with the University of Florida TREEO, ABC CraftMasters opens the Mid-Atlantic Backflow Academy, the only dedicated backflow facility in the U.S.

86%

To combat the encroaching workforce shortage, we developed an outreach program for high school students to increase the potential construction candidates for the future. Eighty-six percent of students would consider a career in construction following the presentation.



ABC partners with Project JumpStart, introducing Prince George's County residents to careers in construction. More than 70% of students are placed with employers.



ABC partners with the state of Maryland as a member of the Youth Apprenticeship Council.



#ABC proud to help members PROTECT THEIR MERIT SHOP



Governor Larry Hogan commends ABC and its' members for their advocacy efforts on behalf of the merit construction industry. More than \$90,000 was raised this year for Governor Hogan's re-election campaign.

82%

ABC had another very successful session representing the interests of our members and the merit construction industry, with an 82% success rate for the 2016 session of the Maryland General Assembly.

Two major bills successfully passed: insurance discounts for an alcohol-and-drug-free workplace policy and positive changes in the application for, and renewal of. commercial drivers' licenses.

A recap of defeated legislation:

- Expansion of prevailing wage
- Mandated sick and safe leave
- Predictive scheduling with unreasonable notification requirements
- Pay stub transparency with unnecessary additional administrative burdens
- Preference for resident bidders, contrary to basic ABC principle of free and open competition

ABC of Metro Washington's Leadership Development Program (LDP) students attended the Young Professionals Symposium during ABC's Legislative Week.



Our members were actively engaged in the DC PLA battle, resulting in an increase in the minimum project value from \$5 million to \$75 million.



More than 70 members attended Legislative Day, interacting with key members of the General Assembly and representatives of state departments and agencies whose decisions and policies impact ABC members on a daily basis.





Three competitors from member firms participated at the 2016 National Craft Championships.









#BCproud to celebrate SHINING MOMENTS





Stacey Holsinger, Shapiro & Duncan, Inc., was honored as this year's Rising Star of the Year, recognizing her contributions to ABC of Metro Washington.

The 8th Annual Safety Awards luncheon honored 58 ABC of Metro Washington member companies that maintained outstanding safety programs, policies and procedures throughout the year.

Focusing on building leaders for the future. ABC's 18-month Leadership Development Program is the largest class in history.



Debbie Livingston, President and CEO, celebrated 25 years with ABC of Metro Washington.